

Name: Michael Sanders

Hunter Major/Degree/date received

Economics-BA-expected 2010

Current Job: Title/company name

Intern: Business Development & Sales Division

IMG World

How did you decide on your undergraduate major?

I chose Economics because I wanted to major in something that would give me the knowledge I need to be successful in the business world.

What has your experience been like at Hunter?

I am a transfer student to Hunter, and I have found the staff at the Career Development Services office to be extremely knowledgeable and helpful. Once I became involved with them, they facilitated my working through the paperwork in order to finalize the internship process.

Briefly describe how you got your current internship, what you do, any other comments about your work.

I have wanted to work at IMG for several years because of its reputation. This past summer I decided to send my resume and cover letter to the company via email. Two months after I sent it to IMG, I received an email asking me if I would like to come in to interview for a fall intern position.

I primarily assist in the preparation of research reports and presentations, compile target lists, and track down sales leads.

What are your future aspirations?

In the future I would like to get an MBA from the University of Texas at Austin. After receiving my MBA, I would like to focus on obtaining my goal of working for a major soccer franchise in Europe.

Do you have any advice for students thinking about pursuing this career?

Never be afraid to be rejected from a job. Even if you think that you will not hear back, do not hesitate to apply. I never thought I would hear back from IMG World, but I did, and I love every minute of the job.

A major factor that assisted me in getting this internship is the fact that I took unpaid internships in the past that taught me the skills that IMG World was looking for.